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Issued fall of 1931 in conjunction with form letter attached.

--500 copies

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WHOLESALE (-) COMMERCIAL - GROWERS - OF - QUALITY - GLADIOLUS

6571
G. A. SHAW & SONS

GRANTS PASS, OREGON

QUALITY AND SERVICE

POSTOFFICE BOX 472

SPECIAL - - PRE-HARVEST PRICE - LIST

We offer the following standard varieties of Gladioli for delivery at any time after November first, 1931. Present crop indications are favorable to the development of plump, high crowned corms of highest quality. Our stock being all grown from moderate size planting stock, assures a finished product that is well formed, and full of life; while the combination of climate and irrigated fields produce completely developed corms that are bright and clean. All stock offered is strictly true to name, and our system of grading 10% larger than A. G. S. standards; insures you against loss through excessive warehouse shrinkage.

Alice Tiplady

Anna Eberius

E. J. Shaylor

Los Angeles

Mrs. Frank Pendelton

Prince of Wales

Virginia

Per thousand: Number one \$8.---; Number two \$6.---; Number three \$4.---

Byron L. Smith

Mrs. Leon Douglas

Nancy Hanks

" thousand: Number one \$12.---; Number two \$10.---; Number three \$8.---

Osalin

Oslyn (NEW AND OUTSTANDING)

W. H. Phipps

" thousand: Number one \$16.---; Number two \$14.---; Number three \$10.---

Prices are quoted for delivery at our shipping point; Grants Pass, Oregon. **Terms:** 5% discount for payment in full prior to date of shipment. Firms of good commercial standing may by arrangement obtain usual commercial terms. New patrons will save much time when requesting credit, by supplying at least three trade references at time of placing order.

BOOK ORDERS EARLY WHILE COMPLETE STOCKS ARE AVAILABLE

G. A. SHAW & SONS

GRANTS PASS, OREGON

QUALITY AND SERVICE

POSTOFFICE BOX 472

Issued Fall of 1931 in conjunction with price list attached.

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We are enclosing herewith a post-harvest pricelist on Gladiolus stocks we shall have to offer this fall, and which we thought might be of interest to you.

The crop here has passed the critical stage, and it is now possible to closely estimate what the crop will be. We shall have several hundred thousand corms more than will be needed to meet our present contracts, and I am sure that you will find the enclosed prices quite reasonable considering the high quality of the stock being offered.

Climatic advantages enables us to produce exceptionally fine stock that is of the much desired high crowned form. Years of experience in growing has also fitted our organization to grow and handle this stock in the best possible manner, and our oversized grading assures you receiving the size stock you are buying. This oversize grading also permits you to hold this stock in your warehouse, several months if desirable, without the usual necessity of regrading owing to shrinkage.

I believe that you will find our prices most reasonable and we should be very glad to have you call at our gardens at any time, and inspect the high quality of the stock we supply. In fact we extend a special invitation that you do so. We suggest however, that you consider your seasonal requirements at once and let us book your order early for delivery at any date during the season.

Awaiting your commands to be of service, we are.

Very truly yours
 G.A. Shaw & Sons.

By

